



Questions received from Bidders and Responses on behalf of Morgan County  
Posted 06/30/2023  
RFP 2023-0720-001 Ambulance Billing Service  
Question Set #4

Please reconfirm the due date for this procurement by providing it in response to answers to questions.

What is the date by which you will answer these questions?

**As quickly as possible.**

Can you please confirm or deny if there is a debt collection component to this procurement?

**This is only for billing services.**

Is there a deadline for questions?

**Wednesday, July 17th at 12:00am**

When is the anticipated award date?

**On or before August 19th, 2023, the Board of County Commissioner Meeting.**

Can you please provide greater explanation of your expectations related to any required subcontracting to minority-owned, women-owned, or other types or categories of small or disadvantaged businesses? For example, what is required with the proposal, and what is required to comply during the term of the contract?

**Please refer to the RFP.**

When is the anticipated contract start date?

**TBD**

Are bidders permitted to deviate in any way from any manner of quoting fees you may be expecting? For example, if there is a pricing page in the RFP, can bidders submit an alternate fee structure? If there is no pricing page in the RFP, do you have any preference for how bidders should quote fees or can bidders create their own pricing categories?

**Bidders may submit any form of monetary payment forms and structures to support the bid provided. There is no specific format of pricing for the RFP. However, throughout the life of the contract, the format must remain the same.**

Please describe your level of satisfaction with your current or recent vendor(s) for the same purchasing activity, if applicable.

Not applicable.

What estimated or actual dollars were paid last year, last month, or last quarter to any incumbent(s)?

Refer to the RFP.

When were the last changes to your transport rates, and are you considering raising any of the rates currently charged?

The last increase was January 2023. There is no plan in place for current rate increases.

What percentage of your patients are residents versus non-residents, and do you charge the two groups differently?

The rate is the same for both patient populations. Approximately 15% of patients are not Morgan County residents. However, MCAS does have a subscription program for residents wishing to participate.

Do you operate any shared services agreements with any other municipal or county governments in the region and, if so, with whom?

Not applicable.

What were your transports per year for specialty care transport for last year or for the last 12 months?

Refer to the RFP.

What were your transports per year for treatment without transport for last year or for the last 12 months?

Refer to the RFP.

What is your payer mix expressed as percentages of 100% billed?

Refer to the RFP.

What is your payer remit mix expressed as percentages of 100% of what you typically receive?

Refer to the RFP.

What is your average revenue per call?

Refer to the RFP.

Do you have a lockbox provider and, if so, which provider?

Morgan County and MCAS does not wish to accept any payments at our facilities.

If you have a lockbox provider, will that provider remain in place as a result of this procurement?

Not applicable.

Do you have a collection agency provider and, if so, which provider?

NA.

Which local hospitals or care facilities typically receive most of your patients?

Saint Elizabeth Medical Center and East Morgan County Hospital