



Morgan County Communications Center
 UPS Replacement Project - Bid Tabulation
 RFP 2019-1018-001

Company Name	United Power & Battery	Weissco Power	Sturgeon Electric	Additional Options Explained (Sturgeon Electric)
Equipment Proposed	Eaton Powerware 9355 UPS - 30 KVA	Staco UPS PLT Series 40 KVA	Liebert 30KVA UPS	
Base Bid	\$29,680.00	\$49,805.00	\$40,831.00	
Add Options 1	Included	None Listed	\$1,491.00	Remote Monitoring Panel
Add Options 2	None Listed	None Listed	\$3,780.00	Back-Up Generator (temporary)
Add Options 3	\$750.00	None Listed	\$3,827.00	Load Bank Testing
Add Options 4	None Listed	None Listed	\$3,575.00	Scalable to 40KVA Adder
Maintenance - 1st Year	\$2,380.00	\$1,093.00	Included	
Maintenance - 2nd Year	\$2,380.00	\$2,069.00	\$2,846.00	
Maintenance - 3rd Year	\$2,380.00	\$3,079.00	\$2,846.00	
TOTAL PROJECT	\$36,820.00 (Opt 1 w/o Load Test, includes maintenance) \$37,570.00 (Opt 2 w/ Load Test, includes maintenance)	\$56,046.00	\$55,621.00 (w/ Opt 1-3, includes maintenance) \$59,196.00 (w/ Opt 1-4, includes maintenance) \$48,014.00 (w/ Opt 1, includes maintenance)	
Site Visit Completed	Yes	No	Yes	
References Provided	Yes	Yes	Yes	
Emergency Response Requirement Met	Yes	Yes	Yes	
Exceptions Listed	The UPS proposed is only expandable by adding another system for load or redundancy. The addition can run parallel and be upgraded to 120 KVA	None Listed, references outside of radius mark given, explained why	None Listed	
Comments	*Network monitoring * 11 Min Run Time		*13 Min Run Time * Bid includes the current vendor providing the maintenance portion of the contract * Bid include 4% taxes which will be removed	
Recommendation	2nd w/Option 1	3rd	1st w/Option 1 (\$48,014.00)	

*tabbed until later date
 May 12.10.19*